
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED):

JANUARY 24, 2022

Greystone Logistics, Inc.
(Exact name of registrant as specified in its charter)

Oklahoma
(State or other jurisdiction
of incorporation)

000-26331
(Commission
File Number)

75-2954680
(I.R.S. Employer
Identification No.)

1613 E. 15th, Tulsa, Oklahoma
(Address of principal executive offices)

74120
(Zip Code)

(918) 583-7441
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 270.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 270.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 270.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
NONE	GLGI	NONE

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On January 24, 2022, Greystone Logistics, Inc. (the “Company”) issued a press release regarding results of operations for the six months and three months ended November 30, 2021. A copy of the press release dated January 24, 2022 is attached hereto as Exhibit 99.1.

The information being furnished hereunder discloses EBITDA, a non-GAAP financial measure within the meaning of Regulation G promulgated by the Securities and Exchange Commission. The Company believes that EBITDA is a useful measure of evaluating its financial performance because of its focus on the Company’s results from operations before interest, income taxes, depreciation and amortization. EBITDA is utilized for internal analysis of the Company. EBITDA is not a measure of financial performance under GAAP and should not be considered in isolation or as an alternative to other financial measures determined under GAAP. However, EBITDA is commonly used by investors, financial analysts and rating agencies as an alternative measure of evaluating, comparing and rating operating performance. EBITDA presented by the Company may not be comparable to similarly titled measures reported by other companies.

The information in this Form 8-K, including exhibits, is being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Item 7.01. Regulation FD Disclosure.

As noted above in Item 2.02 of this Current Report on Form 8-K, the registrant issued a press release on January 24, 2022. A copy of the press release is attached to this Current Report on Form 8-K as Exhibit 99.1 and is being furnished pursuant to Regulation FD.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

- 99.1 [Press Release dated January 24, 2022.](#)
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GREYSTONE LOGISTICS, INC.

January 24, 2022

By: /s/ William W. Rahhal

William W. Rahhal
Chief Financial Officer

EXHIBIT INDEX

Exhibit No.	Description
99.1	Press Release dated January 24, 2022
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

GREYSTONE LOGISTICS, INC. REPORTS RESULTS OF OPERATIONS FOR THE SIX MONTHS AND THREE MONTHS ENDED NOVEMBER 30, 2021

GREYSTONE LOGISTICS, INC.

Tulsa, OK—01/24/2022—(OTCQB:GLGI). Tulsa-based Greystone Logistics, Inc. reports results of operations for the six months and three months ended November 30, 2021.

Greystone recorded net income available to common stockholders (net income less preferred dividends and income from non-controlling interests) for the six months ended November 30, 2021 of \$2,592,077, or \$0.09 per share, compared to \$1,733,381, or \$0.06 per share, for the prior period. The three months ended November 30, 2021 resulted in a net loss to common stockholders of \$(378,844), or \$(0.01) per share, compared to net income available to common stockholders of \$873,180, or \$0.03 per share, in the prior period. Net income (loss) was \$2,892,973 and \$(229,485) for the six months and three months ended November 30, 2021, respectively, compared to \$2,032,231 and \$1,023,073 in the prior periods, respectively. EBITDA for the six months ended November 30, 2021 was \$5,969,153 compared to \$6,615,213 for the six months ended November 30, 2020.

The gross profit margin was 8.0% on sales of \$30,618,966 for the six months ended November 30, 2021 compared to a gross profit margin of 18.3% on sales of \$33,091,494 in the prior period. The paucity of profit margins for the current periods was principally due to the impact of inflationary factors on raw material pricing and machine downtime resulting from labor force shortages.

“Greystone continued to face enormous challenges and uncertainty in the first six months of our corporate year with the continued impact of the pandemic and associated issues on the entire U.S. economy and mindset. However, management is emboldened about our products, opportunities, and future” stated CEO Warren Kruger. Kruger continued, “There was a catastrophic freeze in February in Texas shutting down refineries and skyrocketing virgin polyethylene resin prices which pushed costs in the recycled industry into territory never seen before. The labor market became unbelievably tight with many people staying at home to get paid government assistance through the end of September. Wage inflation occurred to retain quality employees and to compete with other employers in enticing new hires. Continued covid cases and scares prevented full staffing thus shutting down equipment when “no shows” occurred effecting the amount of product out the door. Gasoline, diesel and overall transportation costs soared. A lack of parts from suppliers caused major extrusion equipment issues. The inability to get trucks to show on time or at all for movement of goods continues to be a headache. Supply chain issues are real!”

“Our quality management team pivoted and created solutions. Necessary price increases have been implemented which will bolster future financial results. A source was found for quality staffing and forty new people have been hired. Increased reprocessing of recycled material has allowed us to dampen the massive jump in commodity prices. Training of operators and new equipment ordered for delivery over the next ten months for expansion bode well for our future. New tools are arriving in the next few months for exciting new lines of business we anticipate will push top line and bottom-line growth. The recently reported new contract for \$13,500,000 of recycled pallets to a national retailer is expected to have a definite impact. We appreciate the support of our shareholder base as we continue to be an environmental leader providing the best plastic recycled pallets in the market.”

Greystone Logistics is a “Green” manufacturing company that reprocesses recycled plastic and designs, manufactures and sells high quality 100% recycled plastic pallets that provide logistical solutions for a wide range of industries such as the food and beverage, automotive, chemical, pharmaceutical and consumer products. The Company’s technology, including a proprietary blend of recycled plastic resins used in the injection molding equipment and patented pallet designs, allows production of high-quality pallets more rapidly and at lower costs than many other processes. The recycled plastic for Greystone’s pallets helps control material costs while reducing environmental waste and provides cost advantages over users of virgin resin. The impact of COVID-19 created much uncertainty in the workplace. To date, the demand for Greystone’s products has not been materially affected as Greystone’s pallets are generally used logistically by essential entities. Management is optimistic, but the longer the virus or its variants stays active, the greater the uncertainty.

This press release includes certain statements that may be deemed “forward-looking statements” within the meaning of the federal securities laws. All statements, other than statements of historical facts that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, including the potential sales of pallets or other possible business developments are forward-looking statements. Such statements are subject to a number of assumptions, risks and uncertainties, including the ability of the Company to continue as a going concern. Actual results may vary materially from the forward-looking statements. For a list of certain material risks relating to the Company and its products, see Greystone Logistics’ Form 10-K for the fiscal year ended May 31, 2021.

Non-GAAP Financial Measure

This press release contains disclosure of EBITDA, which is a non-GAAP financial measure within the meaning of Regulation G promulgated by the Securities and Exchange Commission. A reconciliation of net income to EBITDA, the most comparable GAAP financial measure, as well as additional information concerning EBITDA, are included at the end of this release.

Greystone Logistics, Inc.
Reconciliation of Consolidated Net Income to EBITDA
For the Six Months Ended November 30, 2021

	2021	2020
Net Income	\$ 2,032,231	\$ 2,892,973
Income Tax (Benefit)	911,000	(135,000)
Depreciation and Amortization	3,018,922	2,782,057
Interest Expense	653,060	429,123
EBITDA (A)	<u>\$ 6,615,213</u>	<u>\$ 5,969,153</u>

(A) EBITDA represents income before income taxes plus interest, depreciation and amortization. The EBITDA presented above, while considered the most common definition used by investors and financial analysts, may not be comparable to similarly titled measures reported by other companies. Greystone believes that EBITDA, while providing useful information, should not be considered in isolation or as an alternative to other financial measures determined under GAAP.

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