# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 26, 2019

### PROPHASE LABS, INC.

(Exact name of Company as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **0-21617** (Commission File Number)

23-2577138 (I.R.S. Employer Identification No.)

621 N. Shady Retreat Road
Doylestown, PA
(Address of principal executive offices)

**18901** (Zip Code)

Company's telephone number, including area code: (215) 345-0919

	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Company under any of the following ons ( see General Instruction A.2. below):
[ ]	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Γ.	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On March 26, 2019, ProPhase Labs, Inc. (the "Company") issued a press release announcing its financial results for the year ended December 31, 2018. A copy of the press release is furnished as Exhibit 99.1 to this Form 8-K.

The information in this Item 2.02 and Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be incorporated by reference in any registration statement filed under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated by reference therein.

### Item 9.01 Financial Statements and Exhibits.

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No.	Description		
99.1	Press Release dated March 26, 2019		

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### ProPhase Labs, Inc.

By: /s/ Monica Brady

Monica Brady Chief Accounting Officer

Date: March 26, 2019



## ProPhase Labs Reports Financial Results for the Year Ended December 31, 2018

DOYLESTOWN, Pennsylvania – March 26, 2019. **ProPhase Labs, Inc.** (NASDAQ: PRPH), www.ProPhaseLabs.com) today reported its net sales from continuing operations were \$13.1 million for the year ended December 31, 2018, as compared to net sales of \$9.9 million for the year ended December 31, 2017. The Company realized a net loss for the year ended December 31, 2018 of \$1.7 million compared to a net income of \$40.6 million for the year ended December 31, 2017.

The Company realized loss from continuing operations for the year ended December 31, 2018, of \$1.6 million, or (\$0.14) per share, as compared to a loss of \$2.2 million, or (\$0.14) per share, for the year ended December 31, 2017. The Company realized loss from discontinued operations for the year ended December 31, 2018, of \$170,000, or (\$0.01) per share, as compared to income of \$42.8 million, or \$2.75 per share, for the year ended December 31, 2017.

As previously announced, effective March 29, 2017 and with the approval of the Company's stockholders, the Company completed the sale of assets comprised principally of the sale of intellectual property rights and other assets relating to the Cold-EEZE <sup>®</sup> brand and product line (collectively, referred to herein as the "Cold-EEZE <sup>®</sup> Business") to a wholly-owned subsidiary of Mylan N.V. ("Mylan"). As a consequence of the sale of the Cold-EEZE <sup>®</sup> Business, for the years ended December 31, 2018 and 2017, the Company has classified as discontinued operations the (i) gain from the sale of the Cold-EEZE <sup>®</sup> Business, (ii) all gains and losses attributable to the Cold-EEZE <sup>®</sup> Business and (iii) the income tax expense attributed to the sale of the Cold-EEZE <sup>®</sup> Business.

We continue to own and operate our manufacturing facility and manufacturing business in Lebanon, Pennsylvania, and our headquarters in Doylestown, Pennsylvania. As part of the sale of the Cold-EEZE <sup>®</sup> Business, we entered into a manufacturing agreement to supply various Cold-EEZE <sup>®</sup> lozenge products to Mylan. In addition, we produce over-the-counter drug and dietary supplement lozenges and other products for other third party customers. We are also pursuing a series of new product development and commercialization initiatives in the dietary supplement category.

Ted Karkus, the CEO of the Company, stated: "It continues to be our goal to optimize the long term value of our company's shares. In 2017, to provide enhanced liquidity to our shareholders we conducted two self-tenders and enabled our shareholders to sell back just over 6 million shares of Company common stock. In 2018, we provided a one-time special dividend of \$1.00 per share to all of our shareholders. More recently, we followed this up with an additional one-time special dividend of \$0.25 per share. In short, the ProPhase management team continues to return great value to our shareholders."

Mr. Karkus continued, "We are on track with the development of ProPhase Digital Media ("PDM"), the digital marketing division of the Company. We recently completed the optimization phase for digital distribution of our lead product, Legendz XL <sup>®</sup>. We expect to ramp up direct to consumer sales of Legendz XL <sup>®</sup> during 2019. If our model proves successful, our goal is for PDM to market our other internally developed products and ultimately market other companies' products as well."

Mr. Karkus added, "In addition to digital distribution, we continue to ship our new dietary supplement, Legendz XL <sup>®</sup>, to a major retail drug chain and other retailers. We currently have positive indications of interest from other major retailers as well. Implementation of our dietary supplement strategy will require significant investment in marketing as well as significant additional distribution within the various retail channels and e-commerce venues in order to achieve a successful launch and build a successful new product line."

Mr. Karkus also noted, "We continue to own and operate our Pharmaloz manufacturing facility which manufactures and supplies Cold-EEZE ® lozenges to Mylan as well as lozenges to other companies on a contract manufacturing basis. Manufacturing revenue fluctuates from quarter to quarter. Also, marketing and distribution expenses may increase as we build our consumer products businesses. Therefore, the Company's results are likely to continue to fluctuate from quarter to quarter."

Mr. Karkus concluded, "Looking forward, in addition to developing our consumer products businesses and growing our manufacturing business, the Company continues to explore a wide range of acquisition opportunities in the consumer products space, as well as investments and acquisitions in other sectors and industries."

#### **About the Company**

We are a vertically integrated and diversified branding, marketing and technology company with deep experience with over-the-counter ("OTC") consumer healthcare products, dietary supplements and other remedies. We are engaged in the research, development, manufacture, distribution, marketing and sale of OTC consumer healthcare products, dietary supplements and other remedies in the United States. This includes the development and marketing of dietary supplements under the TK Supplements <sup>®</sup> brand, a wholly-owned subsidiary of the Company.

In addition, the Company also continues to actively pursue acquisition opportunities for other companies, technologies and products inside and outside the consumer products industry. For more information visit us at <a href="https://www.ProPhaseLabs.com">www.ProPhaseLabs.com</a>.

### **Forward Looking Statements**

Except for the historical information contained herein, this document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements relating to the launch of our new line of TK Supplements <sup>®</sup>, our new product Legendz XL <sup>®</sup> and the formation of ProPhase Digital Media. Management believes that these forward-looking statements are reasonable as and when made. However, such forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially from those projected in the forward-looking statements. These risks and uncertainties include, but are not limited to: the difficulty of predicting the acceptance and demand for our products, the impact of competitive products and pricing, costs involved in the manufacture and marketing of products, the timely development and launch of new products, and the risk factors listed from time to time in our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and any subsequent SEC filings.

### **Investor Contact**

Ted Karkus, Chairman and CEO ProPhase Labs, Inc. (267) 880-1111

## PROPHASE LABS, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

	Year Ended December 31,		
	2018	2017	
Net sales	\$ 13,126	\$ 9,867	
Cost of sales	8,345	7,919	
Gross profit	4,781	1,948	
Operating expenses			
Sales and marketing	1,107	699	
Administration	4,910	4,808	
Research and development	398	431	
Total operating expenses	6,415	5,938	
Interest income, net	167	177	
Other income		150	
Total interest and other income	167	327	
Loss from continuing operations before income taxes	(1,467)	(3,663)	
Income tax benefit (provision) from continuing operations	(103)	1,421	
Loss from continuing operations	(1,570)	(2,242)	
Discontinued operations:			
Income from discontinued operations	-	530	
Gain (loss) on sale of discontinued operations, net of taxes	(170)	42,301	
Income (loss) from discontinued operations	(170)	42,831	
	\$		
Net income (loss)	(1,740)	\$ 40,589	
Other comprehensive income (loss):			
Unrealized gain loss on marketable securities	54	(78)	
Total comprehensive income (loss)	(1,686)	40,511	
Basic earnings (loss) per share:			
Loss from continuing operations	\$ (0.14)	\$ (0.14)	
Income (loss) from discontinued operations	(0.01)	2.75	
Net income (loss)	\$ (0.15)	\$ 2.61	
Diluted earnings (loss) per share:			
	\$	<b>.</b> (0.14)	
Loss from continuing operations	(0.14)	\$ (0.14)	
Income (loss) from discontinued operations	(0.01)	2.73	
Net income (loss)	\$ (0.15)	\$ 2.59	
Weighted average common shares outstanding:			
Basic	11,396	15,565	
Diluted	11,396	15,696	

# PROPHASE LABS, INC. & SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEET DATA (in thousands)

			December 31 2017	
Cash and cash equivalents	\$	1,554	\$	3,173
Marketable securities, available for sale	\$	6,687	\$	18,765
Accounts receivable, net	\$	2,968	\$	1,945
Inventory	\$	1,903	\$	1,531
Total current assets	\$	18,238	\$	28,417
Total assets	\$	20,737	\$	33,659
Total current liabilities	\$	4,233	\$	1,812
Total stockholders' equity	\$	16,504	\$	31,847